



**Darklake** Developments

# Reseller Price List

## Edition

**4/2016**

## Effective Date

**01 May 2016**

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## Solutions and Utilities

Solution Description	Licence RSP	AMC RSP	Reseller Licence	Reseller AMC	Comments
MicroPeg Enterprise VFP	£1,495	£395	£897	£237	Sales and Purchase plus Import/Export
MicroPeg Single Ledger VFP	£995	£295	£597	£177	Sales or Purchase plus Import/Export
MicroSage 50	£995	£295	£597	£177	Sage 50. Sales and Purchase
TimeLink VFP	£595	£180	£357	£108	
TimeLink SQL	£695	£210	£417	£126	
Payroll Quick Pay	£295	£85	£177	£51	
Mass Stock Deletion	£495	£145	£297	£87	
VAT Inclusive Sales Invoicing	£295	£85	£177	£51	
Consolidated Sales Invoicing	£750	£150	£450	£90	
POP Authorisation	£595	£180	£357	£108	
Banking Export/Import	£495	£145	£297	£87	Direct Debit or Standing Orders

## Auto Enrolment Data Export

(Refer to List of Available AE Formats)

Version Release	Licence RSP	AMC RSP	Reseller Licence	Reseller AMC	Comments
<u>Visual Foxpro</u>					
Up to 50	£500	£133	£300	£80	Single Pension Provider
Up to 100	£750	£167	£450	£100	Single Pension Provider
Up to 200	£1,000	£200	£600	£120	Single Pension Provider
Up to 500	£1,250	£233	£750	£140	Single Pension Provider
Unlimited	£1,500	£267	£900	£160	Single Pension Provider
Bureau Licence	£2,000	£375	£1,200	£225	Unlimited Providers and Employees
<u>Microsoft SQL</u>					
Up to 50	£500	£167	£300	£100	Single Pension Provider
Up to 100	£750	£208	£450	£125	Single Pension Provider
Up to 200	£1,000	£250	£600	£150	Single Pension Provider
Up to 500	£1,250	£300	£750	£180	Single Pension Provider
Unlimited	£1,500	£350	£900	£210	Single Pension Provider
Bureau Licence	£2,500	£458	£1,500	£275	Unlimited Providers and Employees

## ROADS - Rapid Order And Distribution System

Configuration	Licence RSP	AMC RSP	Reseller Licence	Reseller AMC	Comments
<b>ROADS</b>					
ROADS Base System	£1,500.00	£320.00	£900.00	£192.00	Includes 1 user licence
Additional Licences up to 6	£750.00	£160.00	£450.00	£96.00	Price 2 to 6 Licences
Additional Licences 7 or more	£500.00	£100.00	£300.00	£60.00	Price 7+ Licences
Multi-Currency	£750.00	£150.00	£450.00	£90.00	Independent of User Count
Consolidated Invoicing	£750.00	£150.00	£450.00	£90.00	Independent of User Count
<b>ROADS Lite</b>					
ROADS Lite Base System	£900.00	£200.00	£540.00	£120.00	Includes 1 user licence
Additional Licences up to 6	£450.00	£100.00	£270.00	£60.00	Price 2 to 6 Licences
Additional Licences 7 or more	£300.00	£70.00	£180.00	£42.00	Price 7+ Licences
Multi-Currency	£450.00	£75.00	£270.00	£45.00	Independent of User Count
Consolidated Invoicing	£750.00	£150.00	£450.00	£90.00	Independent of User Count

## OPUS - Order Processing Utility Solutions

Application Description	Licences	Licence RSP	AMC RSP	Reseller Licence	Reseller AMC
<u>Order History</u>	Single User	£200	£50	£120	£30
Sales Order History	Up to 5	£300	£80	£180	£48
Purchase Order History	Up to 10	£400	£100	£240	£60
	Up to 15	£500	£130	£300	£78
	Up to 20	£600	£150	£360	£90
	20+ Users	£700	£180	£420	£108
<u>SOP</u>	Single User	£200	£50	£120	£30
Multiple SOP Pricing	Up to 5	£300	£80	£180	£48
Copy Quotations	Up to 10	£400	£100	£240	£60
	Up to 15	£500	£130	£300	£78
	Up to 20	£600	£150	£360	£90
	20+ Users	£700	£180	£420	£108
<u>POP</u>	Single User	£300	£75	£180	£45
Purchase Order Creation	Up to 5	£450	£120	£270	£72
Extended Reporting	Up to 10	£600	£150	£360	£90
Stock View in POP	Up to 15	£750	£195	£450	£117
PO Required Dates	Up to 20	£900	£225	£540	£135
	20+ Users	£1,050	£270	£630	£162
<u>SOP Notifications</u>	Single User	£100	£25	£60	£15
Minimum Margins	Up to 5	£150	£40	£90	£24
Check Carriage Charged	Up to 10	£200	£50	£120	£30
Daily Document Message	Up to 15	£250	£65	£150	£39
	Up to 20	£300	£75	£180	£45
	20+ Users	£350	£90	£210	£54

## ARIA - Add-on Routines In Assemblies

Application Description	Licences	Licence RSP	AMC RSP	Reseller Licence	Reseller AMC
<u>Trial Kitting</u>	Single User	£400	£100	£240	£60
	Up to 5	£550	£160	£330	£96
	Up to 10	£700	£200	£420	£120
	Up to 15	£850	£260	£510	£156
	Up to 20	£1,000	£300	£600	£180
	20+ Users	£1,150	£360	£690	£216
<u>BOM Structure Import with Assembly Cost Update</u>	Single User	£400	£100	£240	£60
	Up to 5	£550	£160	£330	£96
	Up to 10	£700	£200	£420	£120
	Up to 15	£850	£260	£510	£156
	Up to 20	£1,000	£300	£600	£180
	20+ Users	£1,150	£360	£690	£216
<u>Search and Replace</u>	Single User	£200	£50	£120	£30
	Up to 5	£275	£80	£165	£48
	Up to 10	£350	£100	£210	£60
	Up to 15	£425	£130	£255	£78
	Up to 20	£500	£150	£300	£90
	20+ Users	£575	£180	£345	£108
<u>Enhanced Works Orders</u>	Single User	£300	£75	£180	£45
	Up to 5	£450	£120	£270	£72
	Up to 10	£600	£150	£360	£90
	Up to 15	£750	£195	£450	£117
	Up to 20	£900	£225	£540	£135
	20+ Users	£1,050	£270	£630	£162

## Darklake Services

Description	RSP	Reseller Price	Comments
Daily Rate	£675	£495	Covers all services provided by Darklake Developments
Half Day	£380	£275	Covers all services provided by Darklake Developments
Hourly Rate	£95	£70	Covers all services provided by Darklake Developments
AMC Fees	15.00%	15.00%	Percentage of total software development costs
Travel per Hour	£50	£37	Travel time by default from our Exeter office
Travel per Mile	50p	45p	Travel mileage by default from our Exeter office

## Available AE Formats

Description	Format 1	Format 2	Comments
Aegon	3rd Party	SmartEnrol	
Aviva	File Transfer	Billing Platform	
Creative			Single format only
Friends Life	NGP	My Money	
Friendly Pensions			Single format only
Legal & General			Single format only
NOW: Pensions			Single format only
People's Pensions			Single format only
Royal London			Single format only
Scottish Widows	Assist Me	Online Services	
Standard Life			Single format only
Bureau Edition			Contains all Pension Providers and Formats

## Notes

1. All prices shown are exclusive of VAT
2. Our payment terms are strictly 30 days net
3. An AMC is mandatory at the point of initial purchase and is renewable each year thereafter, unless the software is no longer required
4. The software we supply will not function unless a valid AMC and Licence has been paid for
5. The Pegasus Development Toolkit must be included within the system specification for any of our add-on applications or bespoke to work
6. Our minimum recommended workstation and network specifications must be in place before any of our applications are implemented
7. For remote support or for the provision of product demonstrations a reliable and efficient remote access capability must be provided
8. End user frontline support must be provided at all times by the reseller organisation as Darklake will not be offering this service
9. ROADS and ROADS Lite are licensed on a named user basis. Therefore there must be at least be the same number of Opera licences
10. ROADS Lite can be migrated to the full ROADS system for the difference in the RSP and AMC pricing of the base system and user licences
11. ROADS and ROADS Lite can be acquired through a Subscription agreement as required - POA
12. Additional OPUS or ARIA elements of functionality can be added to an existing system by applying the individual application prices
13. No other third party applications or customisation should be installed without prior testing to avoid potential conflicts
14. There are no competitive discounts available for Darklake Developments solutions against other products
15. We do NOT operate a returns or re-stocking option once an official Purchase Order has been received and processed
16. On-site installation, configuration and training can be provided by Darklake Developments at £495 per day plus disbursements
17. The Darklake Developments terms and conditions of trade apply to all orders placed - these are available from our website
18. At our discretion, we will assist with marketing, seminar and remote demonstration activities to assist the reseller, subject to the reimbursement of any direct costs that may be imposed upon us

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## Contact

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