

simplifying **Tele Ordering and Distribution**

SECTORS

- Food & Drink Manufacturers
- Catering Supplies
- Butcher & Meat Wholesalers
- Fish Merchants & Processors
- Coffee & Tea Suppliers
- Breweries & Soft Drink Producers
- Cleaning Materials & Sundries
- Fruit & Flower Distribution
- Many More ...

A TELE ORDERING AND DISTRIBUTION SYSTEM THAT WORKS FOR YOUR BUSINESS.

ROADS and **ROADS Lite** provide the power and flexibility to cope with the demands of an intensive telesales, order processing, and distribution operation.

ROADS and **ROADS Lite** will enable you to be more productive, responsive, and efficient within your telesales and order processing activities.

ROADS is an integral part of Pegasus Opera 3. It replaces the standard Sales Order Processing functionality to provide features specific to a fast moving and high pressure telesales and distribution business. **ROADS Lite** is a subset of the **ROADS** solution and provides a front-end telesales solution to the standard Sales Order Processing system. The features and functionality of both systems can be found listed overleaf.

WHY CHOOSE ROADS?

Telesales and Order Processing operatives can become frustrated with the constant switching of screens to identify previous buying patterns, order frequency and individual customer pricing. The entry of a sales order can also be cumbersome and slow in many order processing systems. Picking against batches and organising the collation of customer orders can often be time consuming. Giving the drivers clear and concise delivery documentation is essential to ensure that the customer receives the right goods at the right time.

***ROADS** and **ROADS Lite** provide the tools to address the deficiencies found in many other applications and will streamline your telesales and order processing operation from the initial phone call to the final delivery of the products. Backed up by the Pegasus Finance and Stock ledgers, a unified and simple interface is provided to address your needs and requirements.*

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The screenshot shows the 'Sales Order - Adams Snack Ba.' window. Callouts point to the following features:

- Dual Quantity**: Points to the 'Qty' column in the main table.
- Customer Price Lists**: Points to the 'Price' column in the main table.
- Last Price Paid**: Points to the 'Last Price' column in the main table.
- User Defined Keys**: Points to the 'Action' button at the bottom left.
- Show Previous History**: Points to the 'Show Previously Ordered Items' menu option.
- Action Button with Functions**: Points to the 'Action' button at the bottom left.
- Order History by Customer**: Points to the 'Order' column in the main table.
- Running totals**: Points to the 'Total Goods' field in the summary section.
- Customer specific comments**: Points to the 'Additional Ref' field.

Stock Ref	Description	Qty	Units	Price	Units	Line Disc	Net Value	Last Price	Line Ord	22/05	21/05	20/05	19/05	17/04
ABSC100	K-P READY SALTED CRISPS Y48	2		5.50		0.00	11.00	5.50	1	1				
ASTOQ101	CHICKEN STOCK CUBE 60	2		8.72		0.00	17.44	8.72	1	1				
ACSP201	SOY & BLACK BEAN SAUCE 150G	2		0.89		0.00	1.78	0.89	1	1				
ACSP208	BLACK BEAN SAUCE 2.3KG	2		0.85		0.00	1.70	0.85	1	2	1	1	1	
ABSP202	SALAD CREAM CQUEZEE HE 100X29ML	1		0.91		0.00	0.91	0.91	1	1				
ABSL404	HZ SALAD CREAM 2.35KG	4		7.20		0.00	28.80	7.20	1	1				
MAH5B101	CREAM OF TARTARE 900G	2		8.75		0.00	17.50	8.75	3	6	1	1	1	
ABEV102	ROMBOUT'S CLASSIC COFFEE 450G	1		35.19		0.00	35.19	35.19	1	1				
ABSC104	CHILI CRISPS 18X75G	2		19.29		0.00	38.58	19.29	1	1				
ABSC102	K-P SALT VINEGAR CRISPS X48	10		5.99		0.00	59.90	5.99	1	4	3	1	2	
ASTOQ103	LEG STOCK CUBES 60	3		8.72		0.00	26.16	8.72	1	1				
ASTOQ102	BEEP STOCK CUBE 60	3		8.72		0.00	26.16	8.72	1	1				
ABSP102	HESCAPE COFFEE STICKS 200	1		13.29		0.00	13.29	13.29	1	2	3	6		

Want to find out more?

The Senate
Southernhay Gardens,
Exeter
EX1 1UG

+44 (0) 1392 267292

sales@darklakedev.com

www.darklakedev.com

LITE ROADS

ROADS LITE is a front-end to Opera SOP

Features include

- ⇒ Call Scheduling
- ⇒ Template Orders
- ⇒ Fast Order Entry Group
- ⇒ Order Sequencing and Grouping of products
- ⇒ Order History on View
- ⇒ 'No Order' Reasons
- ⇒ Associated Items
- ⇒ Superseded Items
- ⇒ Global Special Offers
- ⇒ Special Customer Pricing
- ⇒ Batch Traceability
- ⇒ Links to CRM
- ⇒ User Defined Reporting

ROADS

ROADS takes the place of Opera SOP

Features also include

- ⇒ Account or C.O.D.
- ⇒ On-Screen Picking List
- ⇒ Dual Quantities
- ⇒ Stock Backflushing
- ⇒ Auto-Batch Allocation
- ⇒ Despatch Confirmation
- ⇒ Round Loading Lists
- ⇒ Delivery Notes by Round
- ⇒ Sales Invoices
- ⇒ Drivers' Waybills
- ⇒ Cash Collection Sheets
- ⇒ Extensive Sales Analysis

Flexible Payment Options

- ◆ **Capital Purchase**
- ◆ **Leasing**
- ◆ **Subscription**
- ◆ **Cloud hosted**

Optional Features

- ⇒ Periodic Consolidated Invoicing
- ⇒ Multi-Currency
- ⇒ Rapid Order Entry



Online demonstrations and webinars available

Please contact us for more information.

